NEW YORK, SUNDAY, AUGUST 16, 1903.—Copyright, 1903, by The Sun Printing and Publishing Association

OUR DEAREST FOE, SIR THOMAS

WHO COMES WITH 33 BOATS TO SNATCH AN ANCIENT MUG.

My, but He's a Busy Person-Up and Doing Before Breakfast and Burning Midnight Oil-And if You'd Ask Him for Five Cents He'd Have to See His Treasurer-He Never Carries Money, but He'll Spend \$700,000 This Year Trying for the Cup-Some Stories About a True Sportsman and a Good Loser.

Attempting to lift the America's Cup is strenuous work. For more than five years Sir Thomas Lipton, one of Britain's merchant princes, has been devoting every minute of his spare time and millions of dollars of his fortune to try to capture the trophy won fifty-two years ago by the famous schooner America. In his five years of hard work Sir Thomas has loosened a few of the rivets that have held the Cup so fast in this country, and he fondly hopes that this time with his triple Shamrock he will bear it away to the Emer-

Yacht racing is a sport of millionaires and it rather pleases the Irish Baronet that, while he alone is defraying the cost of racing two 90-footers and of running a big steamer, tenders and houseboat, his opponents in the friendly contest have enlisted the services in a financial way of sixteen of this country's richest men. SIR THOMAS'S PLEET.

The Lipton fleet is now in the Erie Basin preparing for the races between Shamrock III. and the Reliance, which will begin off Sandy Hook next Thursday. This fleet numbers in all thirty-three vessels. It takes 205 men to handle it and to do the work that is necessary to be done.

The fleet is headed by the flagship Erin. a steamer 260 feet in length. Then there is the challenger for the Cup, Shamrock III., a racing boat pure and simple. To help get this racing craft in perfect tune the first challenger, Shamrock I., has been brought over and kept in the finest possible racing trim, because if the trial boat was not doing her best it would be impossible for the new one to be improved in speed. Then there is the big ocean-going tug Cruiser, which helped convoy the racers across the water. A barge has been pressed into service here, on which stores, extra sails and spars are kept.

Sir Thomas entertains so extensively that his big steamer is not large enough to accommodate all his friends, and so he has chartered the big houseboat Narodha, which has been fitted up luxuriously. There are six steam launches in the fleet, and an extra steamer, the William Fletcher, has been chartered for race days to take guests who are invited to sail on the Erin from the city to Sandy Hook, and bring them back afterward. The other boats in this fleet are gigs, cutters, jolly boats and dingies.

To man all these boats there are five captains, two navigating officers, two pilots, a doctor, a naval architect, two secretaries, two stenographers, three mes-sengers and 198 sailors, engineers, cooks, stewards, launchmen and boys. There are 70 men, all told, on the Erin, 45 on each of the racing yachts, 15 on the Cruiser, 2 on the Commander and 12 on the Narodha The others are extra launchmen and the necessary to keep

Sir Thomas may be regarded as a peace maker. He challenged for the America's Cup soon after the Dunrayen episode. when there was a disposition to lock with some distrust on foreign yachtsmen. Sir Thomas at once set to work to smooth away all the ill-feeling. He asked for a series of races under any conditions that would be fair to all. He asked for no concessions and declared that he was satisfied to meet the American boat under any arrangement that would be satisfactory to the New York Yacht Club, because the members of that club had always been generous to their opponents, and terms that they would make would be perfectly fair.

A few days ago Sir Thomas was asked by a visitor if he was satisfied with the conditions governing the races. He replied: "I have raced against the New York Yach Club twice and no one could get fairer

treatment. The conditions are perfectly fair. If any error is going to be made, I am satisfied that it will be in my favor." WHERE LIPTON SITS IS THE HEAD OF THE

TABLE. Sir Thomas manages everything himself.

He has many capable men to assist him, but his is the guiding mind. He rises at 7 o'clock every morning and before breakfast he has a look around at his boats and particularly at the challenger.

While the boats have been in the dry dock and while the Erin was being overhauled for the races he transferred his flag to the houseboat Narodha. This boat is a fine one for his purposes. All the rooms are on the main deck. One of them is given up entirely to secretaries and stenographers. Iwo typewriters are kept busy from morning till late at night.

Sir Thomas, as soon as he is up and dressed, calls for the launch and goes to the Basin. Capt. Wringe, who is to sail the challenger, meets him there. He knows Sir Thomas's early hours and is ready for him. A bluff "Good morning, Mr. Wringe," from Sir Thomas, and then

he plunges into business "How is the boat? Did the paint on the bottom dry well? Have the new blocks that were ordered arrived? Have the sailmakers recut that No. 2 jib yet?"

Capt. Wringe answers as quickly as the questions are asked. Sir Thomas in business wants short answers and all who are with him know this and waste no time. If the captain has to tell that something has not been finished he must give a satisfactory explanation why it has not been done. There are few delays, though, with Sir Thomas's orders.

Having consulted with his sailing master. Sir Thomas carefully looks the yacht over, and his sharp eye will take in every detail at once. There is no use trying to hide anything from him. Then he will go on board and he always has a cheery word for his sailors, who are fond of him and will work for him harder than they would

for any one else. He makes only a short stay on the deck and then he climbs 'way down into the drydock-it takes a man with a cool head to go down there—and inspects the underbody

The Shamrock was put into the dock a week ago, and men who were brought all the way from Scotland to get that underbody in shape have been working hard. At first the surface of the hull was rubbed

smooth and clean. Even after it appeared to be as smooth as it was possible to make any surface the men kept on rubbing until there was the thinnest possible coating of the white enamel paint. Then fresh paint was put on and more rubbing followed. Sir Thomas rubbed his hands almost fondly over the surface to find out for himself

how smooth it was. A few words with the foreman and then he climbs out of the dock and visits the Erin for a talk with Capt. Matthews. Everything satisfactory there, he sends for his chief steward, Nobs. It may be that Sir Thomas has some particular friends who are to visit him durng the day and Mr. Nobs is told to set some special dishes.

All this will probably take an hour of the baconet's time, and then back to the houseboat. There he meets Secretary Westwood, Designer William Fife and other members of his staff. Mr. Westwood has glanced over the rewspapers and has carefully marked anything that he thinks will interest Sir Thomas, and for half an hour the news of the day is read up. Even while he is engaged in sport Sir Thomas does not forget to glance at the market reports, and he has the faculty of absorbing the news quickly and retaining it in his active mind.

Breakfast comes next, and this is a simple meal. It is over in half an hour and then the real business of the day begins. De signer Fife goes off to the Shamrock and watches carefully everything that is being done on that yacht. Sir Thomas goes to his office with his secretaries and looks over his mail.

DAILY MAIL FULL OF GIFTS AND CHARMS.

The mail for the popular Irishman is enormous. More than 200 letters a day are delivered to the yacht. Every day there are bundles of letters from admirers. They come from all parts of the world wishing the Shamrock good luck. Many of them contain lucky pieces and charms. These are the letters Sir Thomas enjoys reading and he examines each charm carefully and then it is put into the Shamrock museum, which has assumed large pro-

Some of the letters are manifestly for advertising purposes. Some are crude and some are clever, but Sir Thomas can usually tell a genuine well-wisher from one who is trying to make capital out of him, and the advertiser's letter is quickly consigned to the waste basket. Not so with the others. Each letter is answered, and in many cases the answer is dictated by Sir Thomas him-

The Baronet is very fond of showing these letters to his visitors. He got one recently saying that a broom had been sent which was to be carried on the Shamrock for luck and mastheaded after she had defeated the Reliance. The broom is beautifully decorated. The handle is painted, and ribbons embroidered with shamrocks make it a verv gay affair.

Another man sent two rabbits' ears neatly mounted. In his letter he said it was a mistaken idea that rabbits' hind feet were lucky "They are hoodoo," he said, "the ears always go ahead of the feet."

From-Kansas were received some grasshoppers that have legs like the legs of dromedaries. From Seattle came a stone which the donor said had brought good luck to his family and would surely help the Shamrock win. The stone is curiously painted and decorated.

Horseshoes are received by the dozen. clerical staff which, on account of the large There are large ones and small ones, horseshoes that have seen service and new one that have never been worn. Some are beautifully decorated and mounted and artistically wrought out of fine metals.

A dainty ring was received from one man, who said he had made it out of a horseshoe nail. On the head of the nail was engraved the America's Cup and this was surrounded by a tiny horseshoe with seven nail holes for good luck.

Handkerchiefs have been received by the score. They are decorated with shamrocks, Irish flags and pictures of the yacht, painted or embroidered. Sofa pillows are sent by many of the Baronet's admirers, and all have some nautical design or lucky emblem on them.

Models of the vachts and of the Cup in miniature have been given to Sir Thomas, and some of them show that lots of fine work was necessary to make them as pretty as they are.

From Texas came a walking stick made of paper. The paper was put on a steel rod in layers and then compressed so that it could be turned in a lathe and polished. Another stick that Sir Thomas values highly was presented by the 900 sailors who

live at Sailors' Snug Harbor. From New Zealand yesterday Sir Thoma received a cablegram wishing him good luck in the name of the Royal Australian Yacht Squadron. This was promptly acknowledged. From Rothsay came a bunch of white heather. Sailors consider this an omen of rare good luck and the white heather was sent to Capt. Wringe of the

Shamrock.

A box containing a lot of shamrock was received from an admirer in the southwest of Ireland and an Irish woman way out in Washington sent a sprig of shamrock which she said had been given to her by her mother and which had always brought good

Three dogs have been received and dis-tributed around the fleet. Then there are black rabbits, Irish hens, a canary and

AN ANCIENT POETIC MARINER. It would take pages to tell of all the gifts. More than 2,000 four-leaved clovers have been gathered. Horoscopes have been cast by the hundred by those who are alleged to be authorities in such things and all but one make the Shamrock a winner. all but one make the Shamrock a winner. There is a big box of verse. More than a thousand friends have been dreaming and in these dreams they have seen all sorts of good omens for Sir Thomas. One piece of poetry, which is a sample of what he gets, was received from Patrick Halton at Sailors' Snug Harbor. This is what Halton wrote:

Halton wrote: An August morning passing fair, it was the twen tieth day; saw two men approaching as I rambled on my way.
With easy grace they neared apace, when meeting they began
An interesting dialogue, and this is how it ran:

"Good morning, Mr. Iselin," Str Thomas first did "With a freshening breeze from any point, some yacht will win to-day.

I never have found room for fault in this great land of the West;
Let science rule to-day, sir, each nation does her best."

Mr. Iselin, speaking after, said: "Sir Thomas, do Whatever is the verdict, you have friends by mil-lions here. Like a sportsman you came over, no objections do we see

To give you cordial greetings in this great land of the free. The rhyme goes on for nine stanzas and the sentiment is that each owner agrees to fight it out and that the best boat should

HE'S DEMOCRATIC AND POPULAR. There are many interruptions during the examination of the mail. Visitors call and all are received. Sir Thomas will with emory paper to make it perfectly great the poorest as cordially as he will a millionaire. Last Tuesday when he was

going to a reception at the Maritime Exchange his passage along Beaver street was barred by a crowd, every one of whom wished to shake hands with him. Sir Thomas grasped all the hands that came within reach and the next day he received this letter:

this letter:

I had the pleasure of shaking your hand to-day in a little side street near the Battery (Pearl street), while you were on your way to the Produce Exchange, and I tell you old man, it was a good, democratic, friendly handshake. It is not because you are a sportsman, nor that you are a good lishman, nor that you are a good democratic nor that you are a good fellow, but because you are all these, and a good democratic fellow, willing to extend the right hand of fellowship to any man, that I admire you, and that others must admire you.

All I want is a chance to see you get fair play at the races. play at the races.

At luncheon all Sir Thomas's sids meet him, but shop is never talked at the table. Friends lunch with him nearly every day. Then in the afternoon there is more work.

for all.

Tea is served on deck in the afternoon, and Sir Thomas is fond of having friends with him at this time. One afternoon recently he had John Arbuckle and John C. Calhoun with him. With Mr. Arbuckle he telked about the poor and what could be done to make things better for them. He was much interested in the excursions that Mr. Arbuckle arranges for the roor. that Mr. Arbuckle arranges for the poor.

Just before the men quit work for the day, Sir Thomas makes another tour of

day, Sir Thomas makes another tour of inspection and sees just what has been accomplished since he made his morning visit. Then there is a short rest until dinner, and after dinner plans of campaign are discussed with the captains, Mr. File, the doctor, who keeps all the records, and with all who are on the wacht. The only relaxation Sir Thomas will take until after the records comes in the avening. He after the races comes in the evening. He has been entertained by some yachtsmen, and has always enjoyed himself immensely. After these entertainments he is busy until 1 o'clock in the morning attending to more details, and then to bed

COST OF CUP HUNTING. Few persons have an idea what lifting the Cup means in money. Each of Sir Thomas's efforts has cost him more than half a million dollars. This time his expenses are more than they have been in former years, because he has kept two racing boats in commission.

The new Shanprock probabily cost to build.

The new Shamrock probably cost to build about \$200,000. She has five suits of sails, and these cost \$20,000 each, so that with her sails her cost is \$300,000. Extra spars have been needed, more rigging has been used than was first put on the yacht and many

other minor expenses have probably brought the cost of the boat up to \$450,000. Shamrock I. had new sails and she used some that were made for Shamrock II. two years ago. These had to be recut to fit the older boat. With new rigging and cleaning and painting, it is probable that the trial boat has cost \$50,000.

the trial boat has cost \$50,000.

There are forty-five men on each of these racing boats. The captain's salaries are \$4,500 each, the officers, \$3,000, and forty men on each boat draw about \$30 a month apiece. They have been engaged for six months, so their total wages will amount to \$14,400. In addition to their wages, Sir Thomas pays each man a bonus of \$75 for giving up the yachting season on the other side and coming across the ocean. This is in lieu of prize money. If the Shamrock wins, it will be much more. This rock wins, it will be much more. This bonus will amount to \$6,000. On the Erin the crew costs about \$17,500 and on the Cruiser and the smaller boat about \$5,000. This makes the total cost of men for the six months \$50,400.

months \$50,400.

It costs quite a rice sum to feed 205 men each day. It is fair to estimate this item at 50 cents a day for each man, so that the total food bill will be about \$18,000.

The yachts will occupy the dry dock altogether twenty-two days. This costs \$300 a day, making the total \$6,600. There are many other charges in connection with the dry dock. Men have been hired to paint the yachts, others have been emopaint the yachts, others have been nired to paint the yachts, others have been em-ployed to make changes and repairs. Sails and spars have been stored and lighters and derricks have been used to step and unstep the masts. It is said that \$15,000 will about cover the expenses at the dry dock

When it was decided to bring the Shamrock I. across it was found necessary to have an extra convoy. The Erin could not do the work of the two racers. Sir Thomas bought the tug Cruiser for about \$75,000. Here he has chartered a barge and a houseboat, and engaged an excursion steamer to take his guests down to see the races. All this mill add \$20,000.

see the races. All this will add \$20,000 to his expenses.

This makes the total cost of trying to lift the Cup, \$338,000, and not a cent has been charged up to entertainment. During the races the Erin will be crowded every day. races the Erin will be crowded every day. Eversine they eachts arrived here there have been parties of friends aboard and many guests have been brought from the other side to live on the Erin. It is fair to say that Sir Thomas's bills will total \$700,000. When asked about the expense recently,

when asked about the expense recently, Sir Thomas said:
"I really don't know what the cost is. Perhaps if I did I might not keep it up. I don't want to know. All I want is to win the Cup and that I mean to do if it is possible.

'I don't want to win by any fluke, though. I want the races to be sailed so that each boat is equally favored in the way of wind and weather, and I want the better boat to win. I think that if I win I shall get a reception that will be just as cordial and hearty as if the American boat finishes first. The American recept lever fair play. first. The American people love fair play, and if the American boat is beaten they are fair enough and liberal enough to acknowledge the defeat and make no

excuses HE NEVER CARRIES MONEY. It is a strange fact that this man, who spending hundreds of thousands of is spending hundreds of thousands of dollars to try to win the America's Cup, never has a cent in his pocket. One day last week he was talking to a man in the Erie Basin. He turned to a friend and asked for \$5. When he got it he slipped it into the hand of the man and then went aboard to get a bill and refund the loan. When in the city he is always accompanied by his secretary or financial man, and these two have to carry the money man, and these two have to carry the money and defray Sir Thomas's bills, even to

car fare. Some time ago Sir Thomas was walking along Regent street in London with his secretary, John Westwood.

secretary, John Westwood.

"It is very hot and I am very thirsty, Mr. Westwood," said he. "Won't you buy me a cup of tea?"

"I was just about to suggest that," replied Mr. Westwood, and they turned into Blanchard's. Mr. Westwood had a big roll of English bank notes, and when he pulled them out to pay the check Sir Thomas looked at it and asked: "Is that yours or ours, Mr. Westwood?"

"Ours, Sir Thomas," was the reply.

"That's very nice," remarked the baronet.

"The LIPTON BABIES.

THE LIPTON BABIES. Sir Thomas has been notified that 170 children have been named for him since case where he thought it was not done for the sake of trying to get some present he has sent the child a little remembrance. The Baronet is full of blarney and is fond of a joke. One day recently on the Erin he was watching the Shamrocks from the bridge and his guests, among whom were some pretty girls, were on the deck below, screened from the sun by awnings. Sir Thomas went down to chat with his friends for a few minutes, and then said,

"I think I'll have the awning taken down."
"Don't, Sir Thomas," all exclaimed in chorus, "we'll roast here."
"But," replied the Baronet, "I'm lonely on the bridge and I miss your pretty faces."
No one objected to the awning coming in often the life.

No one objected to the awning coming in after that.

There will be a distinguished party abcard the Erin this week. The Earl and Countess of Shaftesbury will be here from the other side. Lord and Lady Minto have been invited from Canada. Ambassador Sir Michael Herbert and the secretaries of the British Embassy are expected from Washington, and also Gen. and Mrs. Corbin and Gens. Bates and Bliss.

Get the details of our Depositors' Account Department. Write a letter, or, better, visit our store and let us explain its principles and conveniences.



Deposit your money at Macy's-it earns four per cent. interest and affords all the good features of the credit system without any of its waste and extravagance.

Macy's Mid-Summer Furiture Sale.

Enamelled Furniture.

White, strong, graceful, light-and not much to pay. No wonder Enamelled "Walk Furniture remains in stanch favor. For Into the many uses it has no equal.

People who wish to equip hotels, boarding houses or small apartments- comfortable. will find the following just to their week. 4th Fl.

White Enamelled Sofas, upholstered in heavy imported taffeta, three elaborate patterns to choose from, beautiful colorings, sold elsewhere at \$8.99 \$11.00; our price ... White Enamelled Arm Chairs, large

size, upholstered in rich taffeta, two choice designs to select from, sold elsewhere at \$8.00; our \$6.34

White Enamelled Rockers, large size, high back, full arms, upholstered in taffeta to match above sold elsewhere at \$8.00; our \$6.67 taffeta to match above arm chairs,

White Enamelled Tables, large size covered with fine taffeta, two patterns to select from, sold elsewhere \$4.67 at \$6.00; our price ... White Enamelled Chiffonier, five deep drawers, frimmed with brass, carved

wood gallery top, sold else- \$5.96 where at \$7.50; our price Enamelled Iron Beds.

These Enamelled Iron Beds-the patterns and qualities are all that you could wish for. The prices are less than we have ever known.

Sold elsewhere \$7.00; our price \$4.96 Sold elsewhere \$7.50; our price \$5.62 Sold elsewhere \$8.50; our price \$6.19 Sold elsewhere \$8.75; our price \$6.57 Sold elsewhere \$9.00; our price \$6.74 Sold elsewhere \$10.50; our price \$7.88

Handsome Brass Beds.

Medium and massive posts, high heads, extended footrails, heavy husks and mounts-no better Brass Beds are manufactured. 4th Fl.

Sold elsewhere \$20.50; our price \$15.98 Sold elsewhere \$27.50; our price \$20.96 Sold elsewhere \$32.50; our price \$25.79 Sold elsewhere \$36.50; our price \$27.67 Sold elsewhere \$37.50; our price \$29.96 Sold elsewhere \$40.00; our price \$31.24 Sold elsewhere \$42.50; our price \$33.67 Sold elsewhere \$57.50; our price \$45.67

Fine Library Suites. 4h FL

The invitation suggests a charm that conveys a stronger and far more intimate social flavor than the atmosphere of any "parlor" can create. verse, to plan, to think, to smoke—of course, it should be made attractive and Library."

those who must strive for simplicity and tastefulness on limited incomes—

Begin by having the Furniture right—and let everything else be in harmony.

Apropos of the foregoing, the Mid-Summer Sale "takes up" Library Suites this

Three-piece Library Suites, highly polished manogany, finished frames, Three-piece Library Suites, extra large size, solid mahogany frames, up-holstered in Verona velour, sold elseupholstered in heavy imported vewhere at \$150.00; our \$111.99 lour; sold elsewhere at \$59.96 Three-piece Library Suites, highly polished mahogany finished frames, Three-piece Library Suites, extra large size, solid mahogany frames, elaborately carved massive claw feet upholstered in fine Verona velour; sold elsewhere at \$110.00; our \$76.49

s old elsewhere at \$128.49 \$180.00; our price . . . Three-piece Library Suites, solid mahogany, upholstered in Verona velour, sold by others at \$185.00; our price \$130.99.

Three- and Five-piece Parlor Suites. \$25.00 Three-piece Suites at \$17.96. 4th FL

Three-piece Parlor Suites, including tete-a-tete, arm chair and reception chair, highly polished, hand-carved, mahogany-finished frames, panelled backs, graceful French legs, spring seats, upholstered in lustrous satin damask; value \$25.00; special at \$17.96.

\$32.50 Three-piece Suites at \$23.96. Three-piece Parlor Suites, including tete-a-tete, arm chair and reception

chair, highly polished mahogany-finished frames, panelled backs, graceful French legs, spring seats, upholstered in elegant satin damask; value \$32.50; \$48.00 Three-piece Suites at \$35.96.

As the prices range up, the percentage of the savings is maintained. For eight feet long. example:

\$54 00 Parlor Suites at \$41.96 \$58.00 Parlor Suites at \$45.67 \$88.00 Parlor Suites at \$71.34

\$37.50 Five-piece Suites at \$28.74. Five-piece Parlor Suites, including sofa, two arm, one reception and one side chair, highly-polished mahogany-finished frames, carved back, upholstered in satin damask; value \$37.50; special at \$28.74.

\$43.50 Five-piece Suites at \$33.67. Five-piece Parlor Suites, including sofa, two arm, one reception and one side chair, highly-polished mahogany-finished frames, upholstered in Verona velour; value \$43.50; special at \$33.67.

A brief mention of other rare buying chances follows. You've never encountered better : \$41.96 \$105.00 Parlor Suites at \$75.99 \$53.50 Parlor Suites at \$45.67 \$132.00 Parlor Suites at \$95.99 \$57.50 Parlor Suites at \$59.96 \$135.00 Parlor Suites at \$78.00 Parlor Suites at \$99.96

"Macyettes." 4th FL

\$1.24—Solid Oak Dining Chairs—sold elsewhere at \$2.00—highspindle braced back, carved top, heavy

1. 24—Gilt Reception Chairs—sold elsewhere at \$2.50—plain rush seats or covered with remnants of satin

\$2.99—Corner Chairs—sold elsewhere at \$4.50—richly-polished mahogany-finished frames, seats upholstered in remnants of fine satin damask.

98-Rocking Chairs-sold else-where at \$2.50-mahogany-finished frames, high-spindle backs, wood

3. 74 Morris Chairs sold elsewhere at \$5.00 solid oak frames, may

be adjusted to four positions, reversible cushions covered with red or green

\$3.96—Women's Deaks—sold else-trimmings, French legs, two drawers. 5 96—Box Couches—sold elsewhere at \$8.00—full size, all-spring edges, soft tufted top, covered with plain or figured denim in your choice of

\$9. 96—Bed Couches—sold elsewhere at \$12.75—all-iron frames, may be used as Couch, full-size or two single beds, equipped with good springs, mat-tress and pillows.

Dining Tables.

Three-piece Parlor Suites, including tete-a-tete, arm chair and reception chair, highly polished mahogany-finished frames, handsomely hand-carved five patterns—made of solid oak; some round backs embellished with crotch mahogany-veneered panels, French legs, spring seats, upholstered in fine satin damask; value \$48.00; special oak tops and carved legs-six and

> \$8.50 Tables at \$4.49 11.50 Tables at 7.96 12.00 Tables at 8.34 12.50 Tables at 9.24 14.00 Tables at 10.34 15.00 Tables at 11.49 18.50 Tables at 14.34 20.00 Tables at 15.49 22.50 Tables at 17.95 30.00 Tables at 21.49 32.50 Tables at 24.96 37.50 Tables at 27.96 40.00 Tables at 29.96

47.50 Tables at 35.67

\$4.74, sold elsewhere at \$6.00.

\$4.98, sold elsewhere at \$7.00.

Dinner Sets

Our pre-eminence in the China business is ineffectually contested. Every argument is closed by our claims being more solid y proven. Competition tacitly admits that our values are unequalled-millons of

buyers have realized it to their profit. Prices for complete Dinner Sets begin at \$5.87 and range up as high as you may care to pay. Every added dollar of cost represents just so much extra quality and beauty. Judge all our offerings by the following: French China Dinner Sets-decorated in our own factory at Limoges-dainty pink floral design, handles enhanced with clouded gold.

Each Set contains 101 pieces: 1 12-in. Meat Platter 12 Dinner Plates 1 16-in. Meat Platter 12 Tea Plates 1 Large Soup Tureen 1 Pickle Dish 12 Soup Plates 12 Preserve Plates 12 Individ. Butters

Gravy Boat and Stand 2 Covered Veg. Dishes 1 Open Veg. Dish 12 Cups and Saucers 1 Covered Butter Dish 1 10-in. Meat Platter 1 Salad Dish

Just as diamonds vary Cut in degrees of beauty Glass. and brilliance, so does Cut Glass. Any Glass that has been "cut" may be designated as "Cut Glass" without violating truth in a technical sense. Doubtless others find justification in that fact for exploiting ordinary, light, dull Bohemian Glass. But don't you be deceived by the mediocre inferior qualities.

When we say "Cut Glass" we mean deep cuttings—heavy, rich, sparkling, the artistic, flawless Straus Cut Glass—the standard of the world. Every little facet is faultless-contributing its own peculiar prism-tinted ray to the general effect of the flashing spectral Basement. And our prices are the lowest:

Salad and Fruit Bowls, 8 inches diameter, sold by others at \$3.50; our price \$2.49. Salad and Fruit Bowls, 9 inches in diameter, sold by others at \$5.50; our price \$3.97.

Nappies, 7 inches in diameter, sold by others at \$3.25; our price \$2.49. Nappies, 8 inches in diameter, sold by others at \$3.75; our price \$2.97. Nappies, with handles, 5 inches in diameter, sold by others at \$1.85; our price \$1.39. Oil Bottles, sold by others at \$1.90; our

price \$1.49. Water Bottles, sold by others \$3.30; our price \$2.47. Decanters, pint size, sold by others at \$3.25; our price \$2.47. Decanters, quart size, sold by others at \$4.00; our price \$3.47. Claret Decanters, sold by others a \$4.75; our price \$3.97. Cream Pitchers, sold by others at \$3.50; our price \$2.87.

Sugars and Creams, sold by others a \$3.50; our price \$2.49. Celery Trays, sold by others at \$3.40; our price \$2.69. Ice Cream Trays, sold by others at \$7.50; our price \$5.87.

Basement

The price is

Blankets Basement Berkshire Wool Blankets, slight imperfections, shaded pink, blue and red borders, bound with heavy silk:-Single bed size, \$1.74 Double bed size, \$2.19 Berkshire Wool Blankets, extra heavy,

10-4 size at \$2.04 pair 11-4 size at \$3.19 pair 12-4 size at \$3.74 pair All-wool California Homespun Blankets, pink, blue and red borders,

bound with silk:-

hemmed, 49c.

broad silk binding:-10-4 size at \$3.49 pair 11-4 size at \$4.24 pair Soft-finished Lamb's Wool California Blankets, a thin thread of cotton runs through the warp to prevent shrinking, pink, bli and red borders, twelve-quarter size, \$5.49. Highest grade Lamb's Wool California Blankets, plain or Jacquard figured effects, extra large sizes, \$7.04, \$8.74.

iner qualities ranging up to \$18.74. Bed Spreads Basement. Crocheted Spreads, three-quarter ssizenew designs, full-bleached, smoothly

Honeycomb Spreads, single size, three medallion patterns, hemmed ready for use, 79c. Crocheted Spreads, full size, best quality, beautiful centre-piece patterns—a small, almost imperceptible imperfection in the

weaving 94c. Marseilles Spreads, full size, handsome damask and all-over designs, trifling de-fects. Would be good value at \$2.50; our price \$1.56.

Satin-finished Marseille's Spreads, full size, graceful spray and centre-piece dedouble-stitched hems, would be good value at \$3.00; our price \$2.19. Marseilles Spreads, full size, raised, or heavily embossed floral and damask designs, would be good value at \$4.00 and \$5.00; our price \$2.49 and \$3.44.

Lace Curtains.

\$3.78, sold elsewhere at \$5.50.

\$4.98, sold elsewhere at \$6.50.

\$5.74, sold elsewhere at \$7.50.

Survey the Lace Curtains that at this moment depend from the window rods. Are they vellow? Are they stringy? Are they ragged and fringed at the edges? Has the life been laundered out of them? During this sale the cost of replacing the

old Curtains with fresh, clean, new and pretty ones is so small that it will supply the motive for hundreds to buy quickly. One thousand pair Renaissance Lace | One thousand pairs handsome Irish Point Lace Curtains, beautiful designs. Curtains-two to six pair of a pattern. \$4.19, sold elsewhere at \$5.50. \$3.74, sold elsewhere at \$5.00.

\$5.74, sold elsewhere at \$7.50. \$4.98, sold elsewhere at \$6.50. \$5.98, sold elsewhere at \$7.50. \$6.24, sold elsewhere at \$8.00. Nottingham Lace Curtains-serviceable, graceful designs-exact imitations of costly hand-made styles:-

\$2.49, sold elsewhere at \$3.50. \$1.99; sold elsewhere at \$2.75. \$3.48, sold elsewhere at \$5.00. \$2.24; sold elsewhere at \$3.00.

Special Offerings Among Heavy Draperies. Satin Damask -50 inches. Gobelin Tapestry-50 inches.

\$1.49, sold elsewhere at \$2.50. \$1.49, sold elsewhere at \$2.25 \$1.69, sold elsewhere at \$2.75. \$1.74, sold elsewhere at \$2.50. \$1.98, sold elsewhere at \$3.00. \$1.98, sold elsewhere at \$3.50. Reversible Tapestry Couch Covers, Repp and Armure Portieres, finished knotted fringe all around, 60 inches wide. with handsome tapestry borders. \$3.98, sold elsewhere at \$5.50. \$3.98, sold elsewhere at \$5.00. \$4.74, sold elsewhere at \$6.50.

Armour's Helmet Brand Picnic Hams or Shoulders. 5th Pl. Every piece carefully selected and inspected; sugar cured, freshly

smoked and canvased; during this sale the price will be 8½c. lb. Armour's "White Label" Soup. Armour's "White Label" brand Chicken Soup, quart cans, sold by others at 25c.; our price for this sale 14c. can, \$1.57 dozen.

National Biscuit Co.'s Crackers.

Regular 10c. In-er-Seal Cartons. Butter and Water Thins, Five o'Clock and Social Teas, Lady Fingers and Saltines, sold regularly by others at 10c. a carton; our price for this sale, c. a carton.

Our Celebrated "Red Star" Coffee. The regular price for one-pound cartons is 29c.; for this sale it is reduced to 23c.—five-pound cartons for \$1.14.

Pekin Chop Tea.

Formosa Oolong, Mixed and English Breakfast: -1 lb. carton, regular price, 24c.; for this sale, 21c. 5 lb. caddy, regular price, \$1.14; for this sale, \$1.02. 10 lb. caddy, regular price, \$2.10; for this sale, \$1.96.

Curio Chop Tea. Ceylon, Mixed, Young Hyson, Japan, Formosa Oolong and English

Breakfast. 1 lb. carton, regular price, 340.; for this sale, 28c. 5 lb. caddy, regular price, \$1.59; for this sale, \$1.28.

10 lb. caddy, regular price, \$3.02; for this sale, \$2.52. Mayflower Chop, Mixed and Formosa Oolong, sold only in two-pound packages_regular price 64c. a package; for this sale 49c.

New Fall Goods Arriving Every Day.